

Trasporti Romagna opens its capital to IMI and Unigrains

Milan – December 14th, 2016 – Imi Fondi Chiusi SGR, on behalf of Fondo Atlante Private Equity, has acquired a majority stake in Trasporti Romagna Spa, with a co-investment from Unigrains. Trasporti Romagna Spa is an Italian leader in transport services and logistics management specialized in agri-food and food retailers.

The acquisition takes place in the context of a generational transition, in which Simone Romagna, the third generation of the Romagna family, continues to lead the company as CEO and retains a significant stake.

Trasporti Romagna, along with its subsidiary Systema, saw sales of roughly €M 110 in 2015 with strong growth of over 20% per year since 2011, notably thanks to the progressive entry into the third party warehouse management segment and geographic expansion across Italy.

The investment will support Trasporti Romagna's continued growth ambition, both organically and through targeted acquisitions. The operational leadership of the company remains in the hands of Simone Romagna and a suitably strengthened management team in line with the company's ongoing development will support him.

The Equity Sponsors have been advised by Gitti & Partners (legal advisor), by Riccardi Salom Tedeschi (deal structuring), da Davide Balboni (Antitrust issues), da Ernst & Young (financial advisor) da Pirola & Associati (tax advisor).

Simone Romagna has been advised by Grant Thornton (financial advisor), Roberto Montemezzo (tax advisor) and by Antonio Pasquino and Domenico Mastrangelo (legal advisor).

Simmons & Simmons advised Banca IMI and Cariparma (financing bank of the transaction).

About IMI Fondi Chiusi SGR SpA

IMI Fondi Chiusi SGR SpA, part of the Intesa Sanpaolo Group, manages private equity funds aimed the Italian SME segment in order to sustain their development, to promote mergers and restructuring processes, to contribute specialized know-how for entrepreneurs and to support them in growing their businesses. IMI Fondi Chiusi SGR SpA has completed 36 investments since 2004 representing about €M 300.

IMI Fondi Chiusi SGR S.p.A. is a member of AIFI (Italian Association of institutional investors in equity) and EVCA (European Private Equity and Venture Capital Association). The management company is compliant with AIFI Protocol of independent governance.

About Unigrains

For over 50 years, Unigrains has accompanied the development of agri-food and agro-industry companies providing tailor-made financial solutions in equity and quasi-equity, as well as contributing its recognized industry expertise. A partner for nearly 200 companies, Unigrains operates at various stages in their development, notably capital restructurings, strategic investments and acquisitions, ensuring national and international growth.

Unigrains maintains a strong presence in Italy with an office in Milan and a team of three investment professionals dedicated to the local market. www.unigrains.fr

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