



Generis Capital
Partners

Paris – December 13th, 2016

ABCD Nutrition opens its capital to Unigrains to accelerate its development

ABCD Nutrition, an ensemble of companies specialized in organic and gluten-free food products, welcomes Unigrains as a new minority shareholder to support its strong growth. Picardie Investissement and Generis Capital Partners have reinvested in the context of this transaction.

Created in 2009 and known for emblematic brands such as Les Recettes de Céliane, Viadélice, Biothentic, Moulin d'Amhara and Ets Moulin, ABCD Nutrition generates sales in excess of €M 20 with nearly 150 employees.

The group is present across 3 main segments:

- Production and sales of gluten-free grocery products via several distribution channels (supermarkets, specialized organic shops, catering), under proprietary brands (Céliane, Viadélice), private label or industrial subcontracting;
- Packaging and sales of certified organic grains, legumes, seeds and nuts in supermarkets (Biothentic) and in specialized organic shops (Moulin d'Amhara);
- Production and sales of organic bread (Ets Moulin) via specialized distribution channels and a retail shop in Paris

ABCD Nutrition currently has 8 production lines located across 4 sites in Moreuil (80), Roye (80), Novillers (60) and Avignon (84). This strategic and financial operation is organized around a major industrial project for a new site located in Noyon (60), which will enable the group to significantly increase capacity and position itself in anticipation of future demand and evolving market conditions.

Bruno Pierre, President of ABCD Nutrition, stated: *"In this new phase of our young group's history, our ambition is to be the French expert in organic foods and gourmet nutrition. Our DNA, centered on innovation and production, is strengthened by the arrival of our new partner, Unigrains, who understands our mission and shares our values."*

Jérôme Geney, Investment Director with Unigrains, added: *"ABCD Nutrition's impressive commercial and industrial dynamic has developed thanks to its diversified product ranges addressing a varied clientele and a focus on exporting. We are proud to support the industrial project of this French leader operating in a highly promising market segment."*



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Participants

Company:

ABCD Nutrition – Bruno Pierre, Christophe Fontaine

Advisor to company and shareholders – Harold Consul Corporate Finance (Didier Fradin)

Legal advisor – EY (Jean-Christophe Sabourin, Frédérique Casse, Clémence Lagorce)

Vendor Financial DD – Deloitte (Edouard Lhomme, Xavier Baron)

Financial advisor of manager – NG Finance (Jacques-Henri Hacquin, Ghislain d'Ouince)

Investors:

Unigrains – Jérôme Geney, Fabrice Quéniat

Picardie Investissement – Philippe Pruvot

Generis Capital Partners – Franck Saal

Unigrains legal advisor – Agilys Avocats (Baptiste Bellone, Carolle Thain-Navarro, Chloé Journal)

Financial DD – Cabinet ACA Nexia (Hervé Krissi, Thierry Guelfi, Antoine Randier)

Exiting investor:

Amundi Private Equity Funds – Claire Chabrier

About Unigrains

For over 50 years, Unigrains has accompanied the development of agri-food and angro-industry companies providing tailor-made financial solutions in equity and quasi-equity, as well as contributing its recognized industry expertise. A partner for nearly 150 companies, Unigrains operates at various stages of their development as a minority shareholder, notably in capital restructurings, strategic investments and acquisitions, and ensuring national and international growth.

www.unigrains.fr | @UnigrainsGroup

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About Picardie Investissement

Picardie Investissement is a venture capital company owned by regional institutional investors (regional government, regional banks...). Its mission is to provide equity financing to companies to support growth be it for venture, transmission or development. Picardie Investissement manages €M 70 in capital, across 60 participations. Its legal structure and the patience of its shareholders allow it to support companies over the long term. The values embodied by Picardie Investissement are: patience, proximity, trust, sincerity, credibility and innovation.

For more information: www.picardie-investissement.fr

About Generis Capital Partners

Generis Capital Partners is a management company dedicated to private equity, whose business is to finance and support the growth for SMEs in France and abroad. Generis Capital Partners is an independent company, founded by Thibaut de Roux and owned by entrepreneurs including Jacques Veyrat. As of today, Generis Capital manages €M 130 with 30 participations in France and abroad (Germany, UK, Southern Europe and Scandinavia). As the leading venture loan player in France, Generis Capital Partners also developed a range of funds in partnership with Réseau Entreprendre®, a French association of business leaders created in 1986, with 83 offices in France, 32 abroad and bring together over 12 000 entrepreneurs.

The management team is composed of 10 professionals totaling over 85 years of experience in private equity. The partners have been working together since 2003 and have jointly managed a portfolio of over 110 holdings in Europe, Asia and the United States. For more information: www.generiscapital.com