



Paris - November 16th, 2016

## Unigrains enters the capital of Deleplanque

Deleplanque, one of Europe's leading producers and distributors of sugar beet seeds and other crops, welcomes Unique as a new minority shareholder.

Established in the mid-19<sup>th</sup> century, Deleplanque is a family business with roughly 50 employees and sales of nearly €M 50.

The company is mainly active in three segments:

- · Production of seeds, mainly sugar beets, hybrid cereals and rapeseed;
- Distribution of seeds in France on behalf of large seed companies;
- Distribution of industrial byproducts (potash, vinasses...) related to the activity.

Based in Maisons-Laffitte (78), France, Deleplanque boasts three seed facilities in Manosque (04), Villefollet (79) and Lierville (41) and a network of over 500 farmers located in 20 departments representing a multiplication area of about 5,000 hectares. Deleplanque is notably a privileged partner of the German breeder Strube for the production and distribution of sugar beet seeds.

With the financial support and sector expertise of Unigrains, Deleplanque will pursue growth projects notably extending production and distribution to new varieties (oilseeds, vegetable seeds, bird seeds, organic seeds) and developing its offer of services at the Villefollet facility.

**Eric Verjux, CEO of Deleplanque,** stated: "With recognized and longstanding expertise in our industry, Unigrains is perfectly placed to understand our strategy and perspectives. We are delighted to begin this new collaboration, as Deleplanque enters a new stage in its development."

**Didier Bosc, CIO** and **Sébastien Haselint, Investment Manager** with Unigrains, added: "We are delighted to support Deleplanque in its new growth projects. A family business with a +100 year history, Deleplanque has developed expertise that is recognized by clients and industry heavy-weights alike. We were convinced by the growth perspectives and the balanced shareholding between the Deleplanque family, remaining majority, and a significant employee minority stake."

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## Participants:

**Deleplanque** – Eric Verjux, François de Romémont **Unigrains** – Sébastien Haselint, Viviane Malège, Julien Becquet

## Advisors:

Financial due diligence: **ACA NEXIA** – Olivier Juramie, Sandrine Gimat Legal counsel to Deleplanque: **RD ASSOCIES** – Nicolas Randriamaro

## **ABOUT UNIGRAINS**

For over 50 years, Unigrains has accompanied the development of agri-food and agro-industry companies providing tailor-made financial solutions in equity and quasi-equity, as well as contributing its recognized industry expertise. A partner for nearly 200 companies, Unigrains operates at various stages in their development, notably capital restructurings, strategic investments and acquisitions, ensuring national and international growth.

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